

Suggested Plan of Study BS-Marketing 2020-2021

Year 1			Fall			Prerequisites		
ENC 1101	English Composition I	3				Test Score		
CGS 1100	Computer Software & Technology	3						
MAT 1033	Intermediate Algebra	3				Test Score		
GEHM	State Core General Education Humanities	3						
GENC	State Core General Education Natural Science w/lab	3						
		Total Credits			15			
Year 1			Spring					
ENC 1102	English Composition II	3				ENC 1101 with a minimum grade of C		
MAC 1105	College Algebra	3				MAT 1033 with a minimum grade of C or Test Score		
ACG 2021	Intro to Financial Accounting	3						
ECO 2023	Microeconomics	3						
SPC 2023	Public Speaking	3						
		Total Credits			15			
Year 1			Summer					
		Total Credits			0-9	Complete 20 of 80 Service Learning Hours by end of year 1		
Year 2			Fall					
ACG 2071	Intro to Managerial Accounting	3				CGS 1100 and ACG 2021 with a minimum grade of C		
MAC 2233	Elementary Calculus	3				MAC 1105 with a minimum grade of C or Test Score		
GEHM	General Education Humanities with INKN Attribute	3						
GEB 3523 OR ENC 3250	Critical Thinking for Business OR Professional Writing	3				ENC 1101 & ENC 1102 with a minimum grade of C (in addition, GEB 3523 requires ACG 2021 with minimum grade of C); sophomore standing		
GENC or GENA	General Education Natural Science	3						
		Total Credits			15			
Year 2			Spring					
ECO 2013	Macroeconomics (Satisfies State Core Social Science requirement)	3						
STA 2023	Statistical Methods	3				MAT 1033 or MAC 1105 or MAC 2233 with a minimum grade of C or Test Score		
MAN 3025	Principles of Management	3				Sophomore Standing		
GESO	General Education Social Science	3				See Civic Literacy Requirement		
GEHM	General Education Humanities with INKN Attribute	3						
		Total Credits			15			
Year 2			Summer					
		Total Credits			0-9	Complete 40 of 80 Service Learning Hours by end of year 2		
Year 3			Fall					
FIN 3403	Business Finance	3				CGS 1100, ACG 2021, ACG 2071, ECO 2023, ECO 2013, STA 2023, with a minimum grade of C		
MAR 3023	Introduction to Marketing	3				Junior Standing		
ISM 3011	Information Systems	3				CGS 1100 with a minimum grade of C; Junior Standing		
IDS 3920	University Colloquium	3				Sophomore Standing		
BUL 3130	Legal & Ethical Environment of Business	3				Sophomore Standing		
		Total Credits			15			
Year 3			Spring					
SCM 3005	Supply Chain Management	3				STA 2023 with a minimum grade of C; Sophomore standing		
MAR 3503	Consumer Behavior*	3				MAR 3023 with a minimum grade of C		
MAR 3400	Professional Selling*	3				MAR 3023 with a minimum grade of C		
MAR Elective	MARE Course Attribute*	3				Variable		
Free elective		3						
		Total Credits			15			
Year 3			Summer					
		Total Credits			0-9	Complete 60 of 80 Service Learning Hours by end of year 3		

Year 4		Fall		
MAR 4613	Marketing Research*	3		MAR 3023 with a minimum grade of C
MAR 4832	Product & Brand Management*	3		MAR 3023 with a minimum grade of C
MAR Elective	MARE Course Attribute*	3		Variable
Free Elective		3		
Free Elective		3		
				Complete 80 of 80 Service Learning Hours by end of fall semester year 4
		Total Credits	15	
Year 4		Spring		
MAR 4804	Marketing Strategy*	3		MAR 3503 and MAR 4613 with a minimum grade of C
MAR 4841	Services Marketing*	3		MAR 3023 with a minimum grade of C
MAR Elective	MARE Course Attribute*	3		Variable
GEB 4890	Business Strategy (Capstone-completed in the graduating semester)	3		FIN 3403, MAN 3025, MAR 3023 with a minimum grade of C
Free Elective		3		
		Total Credits	15	
Year 4		Summer		
		Total Credits	0-9	
Legend				
	Common Prerequisites			
	Required Courses in the Major *Students must meet the college criteria for admission to the major prior to enrolling in major courses			
	Restricted Electives *Students must meet the college criteria for admission to the major prior to enrolling in upper division restricted electives			
	Business Common Core			
Notes: 1) Math course requirements and sequence are determined upon entry to the University by the math placement exam or test scores. Students that place in higher level math may need additional general elective credit hours to meet the 120 total credits required for the degree. 2) FTIC and LL Transfer students must complete 9 credit hours of coursework during summer session (s). 3) Baccalaureate degree-seeking students initially entering a state university fall semester 2018 and thereafter must demonstrate competency in civic literacy.				